



Investment Strategy

Targets a 30/70 equity to fixed income asset mix focused primarily on Balanced Income.

The portfolio seeks modest levels of current and future income. Capital growth is a secondary objective, primarily for the purpose of out pacing inflation. The portfolio exhibits short-term volatility but is intended to out-pace inflation. Investment Time Horizon: 3-6 Years

Portfolio Statistics

| | |
|----------------|-----------|
| Expense Ratio | 0.07 |
| Yield % | 1.89 |
| Inception Date | 7/20/2007 |

Manager Biography

Eli Sallman, MBA, CFP®, CIMA®

Vice President, Investment Officer & Portfolio Manager

- Joined firm in 2006
- 18 years in financial industry

Toby Marks, IMSE

Vice President, Investment Officer & Portfolio Manager

- Joined firm in 2018
- 22 years in financial industry

Firm Overview

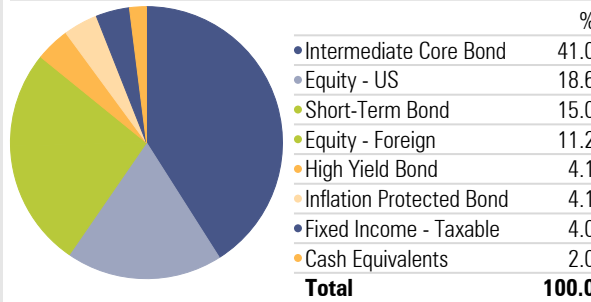
The Trust Company, founded in 1992, is headquartered in Manhattan, KS and has offices in Columbia, MO, Lawrence, KS and Marysville, KS. With over \$1 billion in Managed Assets (as of 12/31/2018), the firm manages equity, fixed income, and asset allocation strategies for individual and institutional investors.

Performance Disclosures

Performance results reflect time-weighted rates of returns based upon TTC's Risk Based allocation strategies and rebalancing methods. Performance results reflect the reinvestment of dividends and other earnings, but are calculated prior to assessment of TTC fees.

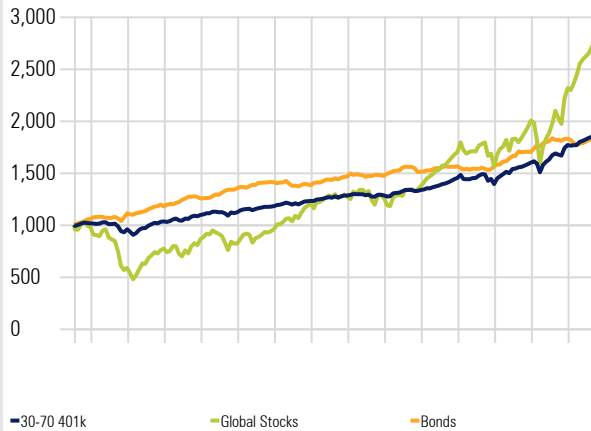
Past performance may not be indicative of future results, and the performance of a specific individual account may vary substantially from performance presented herein. In calculating account performance, TTC has relied upon information by various sources believed to be accurate and reliable but cannot be guaranteed. Investments in equities, fixed income, mutual funds, and exchange traded funds involve risk and may lose value.

Asset Allocation

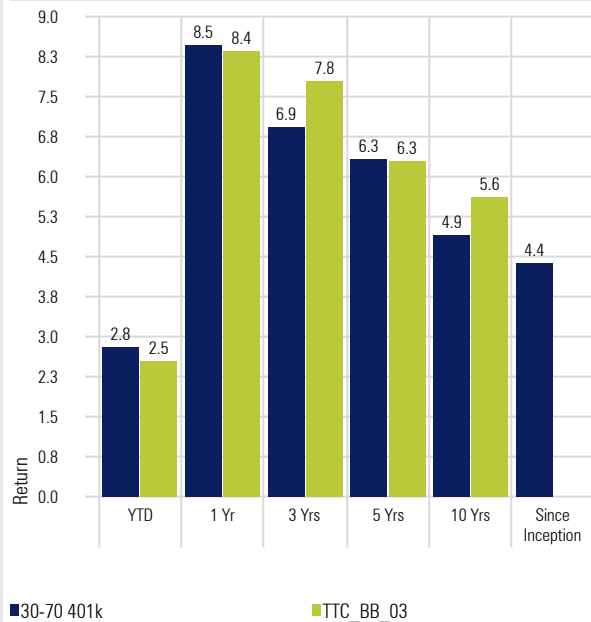


Investment Growth of \$1,000

Time Period: Since Common Inception (7/21/2007) to 9/30/2021



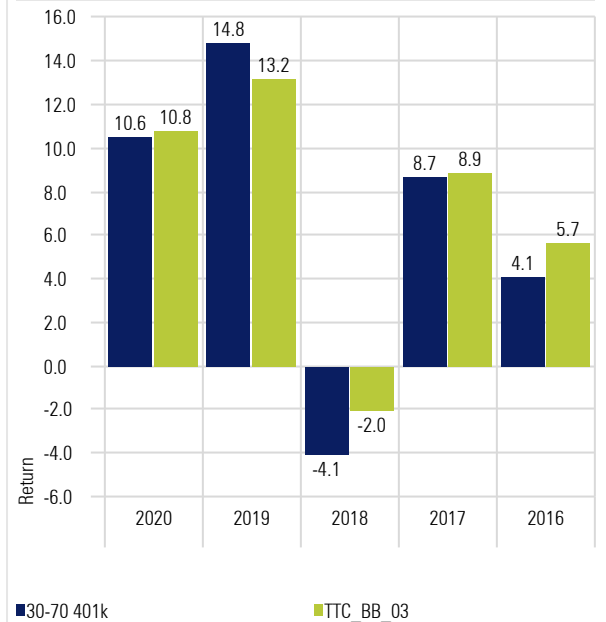
Trailing Returns



Portfolio Holdings

| Portfolio Holding | My Sector | % Port |
|--|--------------------------|--------|
| Vanguard Total Bond Market Index Adm | Intermediate Core Bond | 41.0 |
| Vanguard Short-Term Bond Index Adm | Short-Term Bond | 15.0 |
| Vanguard Developed Markets Index Adm | Equity - Foreign | 8.0 |
| Vanguard Value Index I | Equity - US | 6.1 |
| Vanguard Growth Index Admiral | Equity - US | 4.1 |
| Vanguard High-Yield Corporate Adm | High Yield Bond | 4.1 |
| Vanguard Inflation-Protected Secs Adm | Inflation Protected Bond | 4.1 |
| Vanguard Total Intl Bd Idx Admiral™ | Fixed Income - Taxable | 4.0 |
| Vanguard Emerging Mkts Stock Idx Adm | Equity - Foreign | 3.2 |
| Vanguard Mid-Cap Value Index Admiral | Equity - US | 3.1 |
| Vanguard Mid-Cap Growth Index Admiral | Equity - US | 2.3 |
| Money Market Fund | Cash Equivalents | 2.0 |
| Vanguard Small Cap Value Index Admiral | Equity - US | 2.0 |
| Vanguard Small Cap Growth Index Admira | Equity - US | 1.0 |

Calendar Year Returns



| | YTD | 1 Yr | 3 Yrs | 5 Yrs | 10 Yrs | Risk 1 Yr | Risk 3 Yrs | Risk 5 Yrs | Risk 10 Yrs |
|------------|-----|------|-------|-------|--------|-----------|------------|------------|-------------|
| 30-70 401k | 2.8 | 8.5 | 6.9 | 6.3 | 5.3 | 3.1 | 5.5 | 4.5 | 3.4 |
| TTC_BB_03 | 2.5 | 8.4 | 7.8 | 6.3 | 5.9 | 3.6 | 4.8 | 3.9 | 3.4 |